

**Product Sales by Type in 2003****Competition [\$147,106]****Descent \$77,759**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Piccolo	\$14,699	3
Cyclopath	\$14,111	1
Trail Blazer's Place	\$11,759	7
Bikes, Bikes, and More Bikes	\$8,820	0
SAB Mountain	\$8,820	1
Others	\$19,550	1

**Mozzie \$57,154**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Tienda de Bicicletas El Pardo	\$10,439	3
Deals on Wheels	\$6,698	3
Canal City Cycle	\$5,220	6
Spokes for Folks	\$5,220	6
Whistler Rentals	\$5,220	6
Others	\$24,358	6

**Endorphin \$12,193**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Cycle City Rome	\$4,229	3
Insane Cycle	\$2,565	8
Changing Gears	\$1,800	2
Platou Sport	\$1,800	3
BBS Pty	\$900	4
Others	\$900	5

**Product Sales by Type in 2003****Mountain [\$60,766]****SlickRock \$28,758**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Whistler Rentals</b>	<b>\$2,945</b>	<b>0</b>
<b>C-Gate Cycle Shoppe</b>	<b>\$2,295</b>	<b>4</b>
<b>Pedal Pusher Bikes Inc.</b>	<b>\$2,295</b>	<b>9</b>
<b>The Bike Cellar</b>	<b>\$2,295</b>	<b>3</b>
<b>Cyclopath</b>	<b>\$2,180</b>	<b>3</b>
<b>Others</b>	<b>\$16,750</b>	<b>3</b>

**Rapel \$18,450**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Bike-A-Holics Anonymous</b>	<b>\$1,440</b>	<b>8</b>
<b>Piccolo</b>	<b>\$1,440</b>	<b>3</b>
<b>Tandem Cycle</b>	<b>\$1,440</b>	<b>1</b>
<b>The Bike Cellar</b>	<b>\$1,440</b>	<b>3</b>
<b>Biking's It Industries</b>	<b>\$1,368</b>	<b>2</b>
<b>Others</b>	<b>\$11,324</b>	<b>4</b>

**Nicros \$13,557**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>BBS Pty</b>	<b>\$1,979</b>	<b>4</b>
<b>Cycle City Rome</b>	<b>\$1,649</b>	<b>3</b>
<b>Bikes for Tykes</b>	<b>\$990</b>	<b>1</b>
<b>Pathfinders</b>	<b>\$990</b>	<b>12</b>
<b>The Biker's Path</b>	<b>\$990</b>	<b>3</b>
<b>Others</b>	<b>\$6,960</b>	<b>2</b>

**Product Sales by Type in 2003****Hybrid [\$32,588]****Romeo \$19,685**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Spokes 'N Wheels Ltd.	\$3,995	4
Folk och fä HB	\$3,329	4
To The Limit Biking Co.	\$2,497	0
Trail Blazer's Place	\$2,497	2
Tandem Cycle	\$2,372	1
Others	\$4,994	3

**Wheeler \$12,902**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Benny - The Spokes Person	\$1,620	6
Cycle City Rome	\$1,620	8
Poser Cycles	\$1,620	2
Trail Blazer's Place	\$1,620	2
Extreme Cycling	\$1,080	0
Others	\$5,345	4

**Product Sales by Type in 2003****Kids [\$9,832]****Mini Nicros \$5,524**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Canal City Cycle</b>	<b>\$846</b>	<b>4</b>
<b>Deals on Wheels</b>	<b>\$846</b>	<b>6</b>
<b>Pedals Inc.</b>	<b>\$846</b>	<b>3</b>
<b>Cyclopath</b>	<b>\$761</b>	<b>1</b>
<b>Blazing Saddles</b>	<b>\$564</b>	<b>9</b>
<b>Others</b>	<b>\$1,663</b>	<b>5</b>

**Micro Nicros \$4,307**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Bikes and Trikes</b>	<b>\$823</b>	<b>1</b>
<b>Fulcrum Cycles</b>	<b>\$823</b>	<b>2</b>
<b>Whistler Rentals</b>	<b>\$741</b>	<b>0</b>
<b>Cycle City Rome</b>	<b>\$549</b>	<b>2</b>
<b>Cycles and Sports</b>	<b>\$549</b>	<b>1</b>
<b>Others</b>	<b>\$823</b>	<b>1</b>

**Product Sales by Type in 2003****Helmets [\$6,157]****Triumph Vertigo Helmet \$3,091**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Cycle City Rome	\$270	2
Cyclist's Trail Co.	\$259	1
Warsaw Sports, Inc.	\$253	3
Bike Shop from Mars	\$162	2
Bike-A-Holics Anonymous	\$162	5
Others	\$1,986	2

**Triumph Pro Helmet \$1,860**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Pedals Inc.	\$197	3
Blazing Saddles	\$168	5
Bikes, Bikes, and More Bikes	\$126	0
Fulcrum Cycles	\$126	2
Furia	\$126	1
Others	\$1,119	5

**Xtreme Adult Helmet \$768**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Extreme Cycling	\$164	4
Folk och fä HB	\$136	3
Benny - The Spokes Person	\$102	6
Deals on Wheels	\$102	0
Mad Mountain Bikes	\$68	0
Others	\$197	1

**Xtreme Youth Helmet \$437**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Bill's Bikes	\$102	5
Canal City Cycle	\$102	6
Coastal Line Bikes	\$102	1

**Product Sales by Type in 2003**

<b>Bikes for Tykes</b>	<b>\$64</b>	<b>5</b>
<b>On The Edge Cyclery</b>	<b>\$34</b>	<b>6</b>
<b>Others</b>	<b>\$34</b>	<b>3</b>

**Product Sales by Type in 2003****Gloves [\$1,615]****Active Outdoors Lycra Glove \$675**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Spokes	\$83	4
Biking's It Industries	\$66	1
Poser Cycles	\$66	2
Tienda de Bicicletas El Pardo	\$50	5
Wheels and Stuff	\$50	1
Others	\$361	3

**Active Outdoors Crochet Glove \$516**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Spokes for Folks	\$102	6
Cycle City Rome	\$44	3
Has Been Bikes (consignment)	\$44	2
To The Limit Biking Co.	\$44	7
City Cyclists	\$41	13
Others	\$244	3

**InFlux Lycra Glove \$370**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Wheels Inc.	\$78	2
Bike Shop from Mars	\$47	8
Folk och fä HB	\$47	2
Spokes 'N Wheels Ltd.	\$47	0
Rad Bikes	\$44	4
Others	\$109	4

**InFlux Crochet Glove \$54**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
BBS Pty	\$41	3
Paris Mountain Sports	\$14	3

**Product Sales by Type in 2003****Saddles [\$751]****Vesper Gelflex ATB \$180**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Has Been Bikes (consignment	\$72	2
Tyred Out	\$72	0
Feel Great Bikes Inc.	\$36	1

**Xtreme Gellite Ladies \$118**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Bikes for Tykes	\$71	5
Blazing Bikes	\$47	1

**Xtreme Gellite Mens \$118**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Deals on Wheels	\$71	3
Biking's It Industries	\$24	2
Cyclist's Trail Co.	\$24	1

**Xtreme Anatomic Mens \$102**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Extreme Cycling	\$44	0
Road Runners Paradise	\$29	9
The Biker's Path	\$29	2

**Roadster Micro Mtn \$72**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Extreme Cycling	\$27	3
Mountain Madmen Bicycles	\$27	3
Canal City Cycle	\$18	6

**Xtreme Anatomic Ladies \$56**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Warsaw Sports, Inc.	\$41	3
Poser Cycles	\$15	3

**Vesper Comfort Ladies \$47**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
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**Product Sales by Type in 2003**

<b>Extreme Cycling</b>	<b>\$47</b>	<b>1</b>
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**Vesper Gelflex Ladies** **\$36**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Feel Great Bikes Inc.</b>	<b>\$36</b>	<b>4</b>

**Vesper Comfort ATB** **\$24**

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
<b>Benny - The Spokes Person</b>	<b>\$24</b>	<b>6</b>

## Product Sales by Type in 2003

### Locks [\$578]

#### Guardian Mini Lock \$325

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
BBS Pty	\$66	3
Has Been Bikes (consignment	\$66	1
Insane Cycle	\$66	8
Off the Mountain Biking	\$66	2
Pedals Inc.	\$62	6

#### Xtreme Mtn Lock \$92

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Pathfinders	\$36	12
Bike-A-Holics Anonymous	\$32	9
Mountain View Sport	\$24	0

#### Guardian ATB Lock \$39

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
C-Gate Cycle Shoppe	\$39	4

#### Xtreme Rhino Lock \$39

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
The Bike Cellar	\$30	3
Piccolo	\$9	2

#### Guardian "U" Lock \$35

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<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
C-Gate Cycle Shoppe	\$35	0

#### Guardian Chain Lock \$27

<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
City Cyclists	\$9	2
Paris Mountain Sports	\$9	3
Sporting Wheels Inc.	\$9	1

#### Guardian XL "U" Lock \$20

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<u>Customer</u>	<u>Revenue</u>	<u>Days to Ship</u>
Evora Family Sports	\$20	1