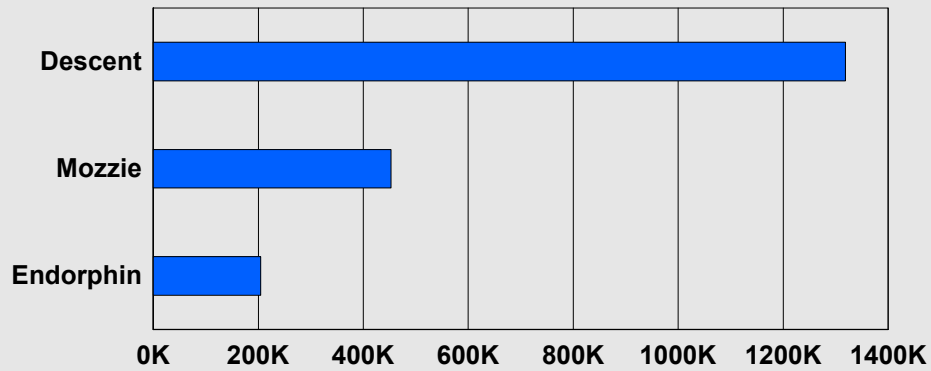


Product Sales and Days to Ship in 2004

Competition [\$1,976,005]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Descent	\$1,318,670	2.6		
Mozzie	\$452,709	3.1		
Endorphin	\$204,626	2.7		



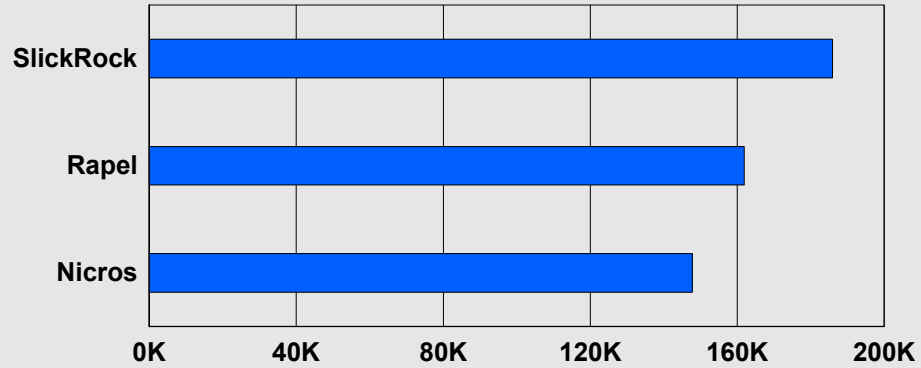
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Mountain [\$495,540]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
SlickRock	\$185,897	2.8		
Rapel	\$161,854	2.9		
Nicros	\$147,790	2.8		



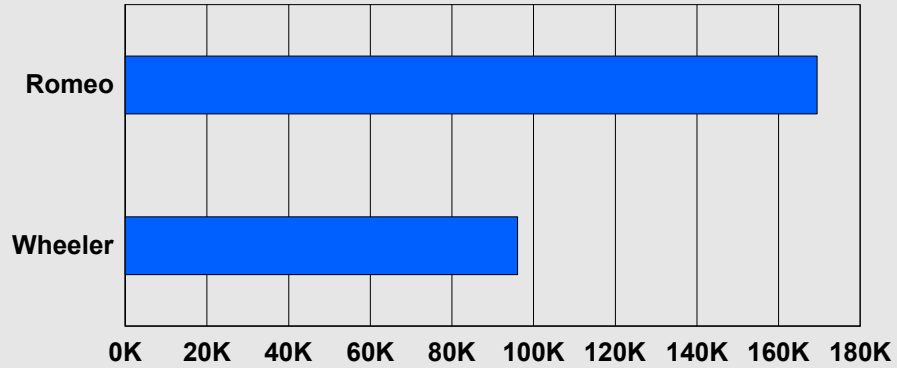
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Hybrid [\$265,533]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Romeo	\$169,466	3.0		
Wheeler	\$96,066	3.4		



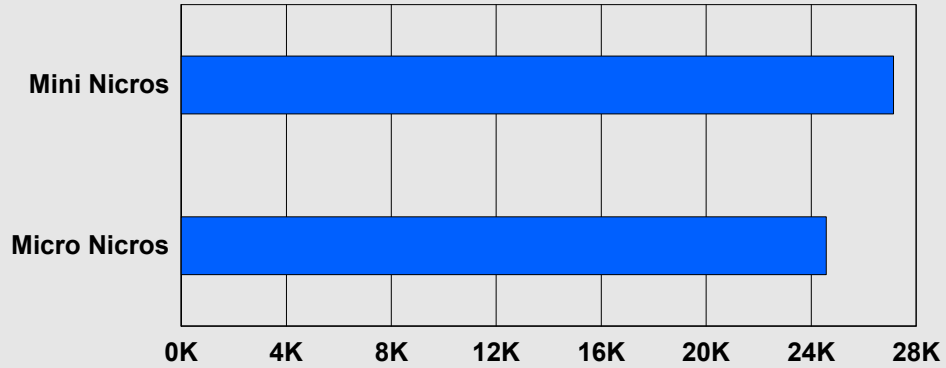
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Kids [\$51,696]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Mini Nicros	\$27,128	2.7		
Micro Nicros	\$24,568	3.1		



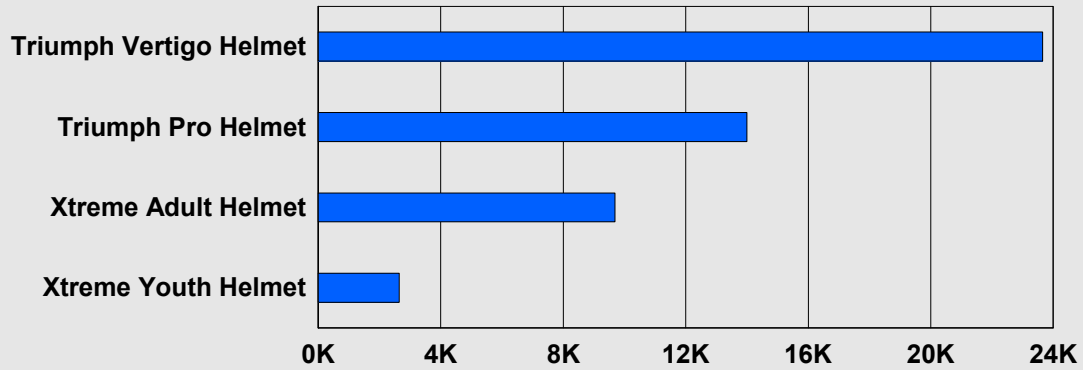
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Helmets [\$49,985]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Triumph Vertigo Helmet	\$23,651	2.9		
Triumph Pro Helmet	\$13,999	3.1		
Xtreme Adult Helmet	\$9,690	2.6		
Xtreme Youth Helmet	\$2,644	2.0		



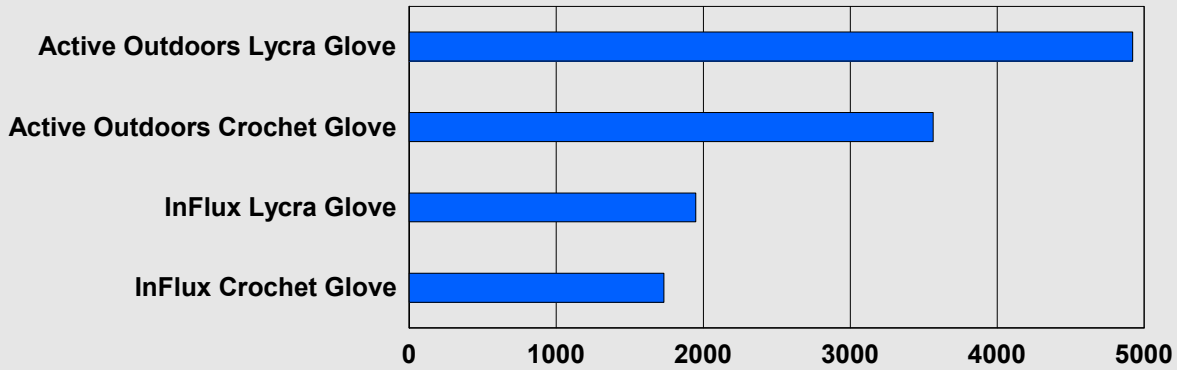
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Gloves [\$12,166]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Active Outdoors Lycra Glove	\$4,922	2.6		
Active Outdoors Crochet Glove	\$3,563	3.0		
InFlux Lycra Glove	\$1,948	3.5		
InFlux Crochet Glove	\$1,732	2.7		



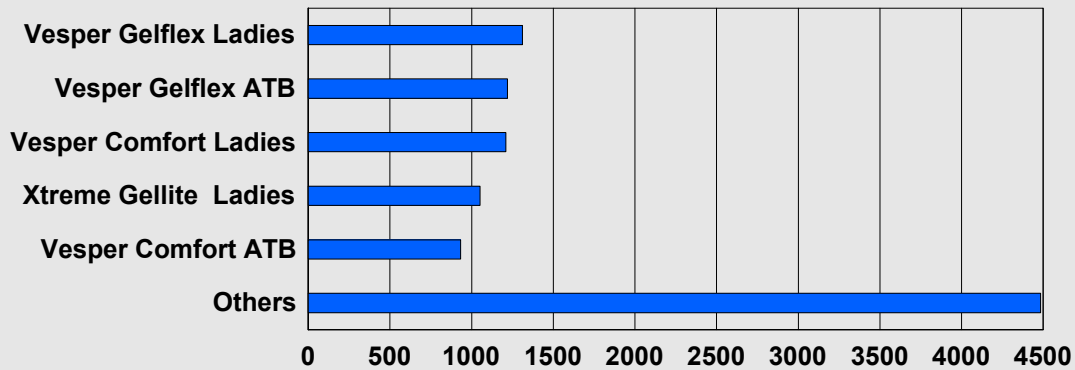
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Saddles [\$10,206]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Vesper Gelflex Ladies	\$1,310	2.8		
Vesper Gelflex ATB	\$1,219	3.9		
Vesper Comfort Ladies	\$1,210	2.7		
Xtreme Gellite Ladies	\$1,052	2.2		
Vesper Comfort ATB	\$932	2.2		
Others	\$4,483	3.1		



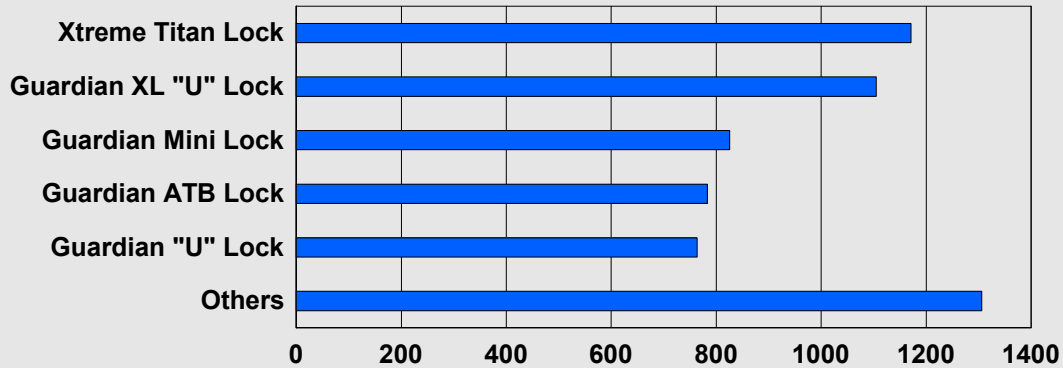
Comments:

Suggested Action:

Product Sales and Days to Ship in 2004

Locks [\$5,954]

<u>Product</u>	<u>Revenue</u>	<u>Days</u>	<u>OK</u>	<u>Comments</u>
Xtreme Titan Lock	\$1,171	1.4		
Guardian XL "U" Lock	\$1,104	4.4		
Guardian Mini Lock	\$826	3.0		
Guardian ATB Lock	\$783	1.7		
Guardian "U" Lock	\$764	3.1		
Others	\$1,306	2.6		



Comments:

Suggested Action:

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